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DATE: August 13, 2019

TO: Board of Supervisors

FROM: Rene G. Santiago, Deputy County Executive/Director, SCVHHS

SUBJECT: Agreement with KMA Emergency Services, Inc. dba Westmed Ambulance Service

RECOMMENDED ACTION

Approve First Amendment to Agreement with Westmed relating to providing non-emergency transport services, increasing maximum contract amount by \$800,000, and extending the agreement for a 12-month period through August 14, 2020, adding clarifying language to processes, and updating the Agreement to include St. Louise Regional Hospital, O'Connor Hospital, and De Paul Health Center, that has been reviewed and approved by County Counsel as to form and legality.

FISCAL IMPLICATIONS

The recommended action would not require modification to the FY 19/20 Adopted Budget for Santa Clara Valley Medical Center (SCVMC) Hospitals and Clinics, Behavioral Health Services Department, Custody Health Services, and Social Services Agency. The funds required to support this agreement are included in the services and supplies budgets of these agencies.

CONTRACT HISTORY

The current Agreement, which commenced on August 15, 2018 and ends August 14, 2019, is the product of a competitive procurement process known as RFP-HHS-FY18-0177. The contract history and contract information can be found in the August 14, 2018 legislative file.

The Agreement allows four one-year extension options. This First Amendment would be first of the four allowable one-year extension options, under the current Agreement.

REASONS FOR RECOMMENDATION

The non-emergency transport services provide appropriate and cost effective transportation for patients/clients.

With the addition of St. Louise Regional Hospital, O'Connor Hospital, and De Paul Health Center to the County of Santa Clara Health System, extending this contract to the additional

two hospitals and one clinic is important to integration, Health System's ability to care for patients, and the ability to provide non-emergency transports that are the County's responsibility.

To improve the function of the contract and activities outlined within the Agreement, clarification on a few processes and procedures are also identified after the first year of the Agreement's implementation. Areas include quality improvement activities, definitions, and billing/authorization processes, which are also incorporated in the First Amendment.

CHILD IMPACT

The recommended action will have no/neutral impact on children and youth.

SENIOR IMPACT

The recommended action will have no/neutral impact on seniors.

SUSTAINABILITY IMPLICATIONS

The recommended action will have no/neutral sustainability implications.

BACKGROUND

SCVMC Hospitals and Clinics, the Behavioral Health Services Department, Custody Health Services, and Social Services Agency require non-emergency transportation on patients and clients between facilities. As an example, if SCVMC desired to transport a patient from the hospital to a skilled nursing facility, the Westmed non-emergency transport ambulance would be an appropriate and cost effective transportation option.

This contract allows SCVMC Hospitals and Clinics and other County departments to utilize non-emergency transportation services needed by our patients and clients.

CONSEQUENCES OF NEGATIVE ACTION

Should the amendment and contract not be approved, SCVMC Hospitals and Clinics, the Behavioral Health Services Department, Custody Health Services, and Social Services Agency would have to utilize more expensive ambulance services to transport patients and clients.

STEPS FOLLOWING APPROVAL

Upon approval, the Clerk of the Board will send one signed copy of the agreement to SCVHHS – Contract Solutions Department, 2325 Enborg Lane, Suite 320, San Jose, CA 95128, Attn: Veronica Vargas Soliz.

LINKS:

- Linked To: 89516 : 89516

ATTACHMENTS:

- Amend 1-WestMed (PDF)